

# Join Us, at Synology

## About Synology

Data is at the heart of every industry's transformation, and this is where Synology has a profoundly important role to play. Our goal is simple, to accommodate the exponential growth of data by transforming the way our customers store and manage data.

Founded in 2000, Synology has rapidly expanded from its headquarters in Taiwan to six additional branch offices worldwide. Our products are distributed by channel partners located in over 100 countries. As of 2020, Synology employs nearly a thousand people around the world.

Our product's core philosophy is to enable anyone to organize, share, and protect their data as they see fit, regardless of scale, infrastructure, or expertise. We're committed to providing simple, secure, and reliable solutions that enable our customers to focus on what matters.

## Additional Company Information

Company Size: 700-1,000 employees

Industry: Computer / Information Technology (Software)


Working Hours: 8:30 a.m ~ 17:30 p.m ( 120-min buffer )

Company Address: 9F., No. 1, Yuandong Rd., Banqiao Dist., New Taipei City 220, Taiwan (R.O.C.)

Website:

<https://www.synology.com/zh-tw>

<https://www.synology.com/zh-tw/company/career>



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## Job Vacancy

### Account Manager (Africa and Levant Region)

#### Job Description

Synology is rapidly expanding in Africa and Levant Region and are seeking multi-tasking experts that can help us drive results in local markets. As a Account Manager, you will be working on creating plans together with other sales and marketing team members to maximize results. At the same time, you'll be working with channel partners to build up a network and to find and develop potential customers.

You will:

- Develop potential business customers and expand market share in Africa and Levant
- Regularly visit local channel partners and maintain customer relationships
- Conduct market research, account and order operations, and report accordingly
- Develop business in Africa and Levant, including product analysis and presentations, pre-sales consulting, project management and channel promotions

#### Requirements

You are expected to have:

- Native Africa and Levant writing and speaking abilities
- A computer science or business related degree
- Ability to be efficient as a team player and as an independent thinker
- Ability to think critically and work proactively
- Good negotiation and socializing skills

We're targeting candidates with:

- Public speaking experience
- MIS / IT background or industry knowledge
- Experience in the Africa and Levant market

#### Salary

NT\$3,5000 – NT\$5,0000 per month

#### How to Apply

Please visit our career portal to apply for this position: <https://sy.to/aitdu>